



## A Matter of Balance Lay Leader Model Materials Prices and Ordering Information

\*\* All prices subject to change. Shipping and handling fees will apply. \*\*

Master Trainers can order the following items from the Matter of Balance Training Materials online ordering website [www.mobmaterials.com](http://www.mobmaterials.com). You will be prompted to set up a user account when you log onto the website.

ITEM	PRICE
Coach Handbook	\$20.00
Participant Workbook	\$13.00
Guest Therapist Handbook	\$6.00
Spanish Coach Handbook	\$24.00
Spanish Participant Workbook	\$15.00
Low Vision Exercise Audio CD	\$7.00
Audio Participant Workbook CD	\$5.00
<b>A Matter of Balance DVD – <i>MaineHealth</i></b> <i>Informational video to help promote the program.</i>	\$11.00
<p><b>NOTE: The <i>Fear of Falling: A Matter of Balance</i> and <i>Exercise: It's Never Too Late</i> DVDs are ordered directly from the distributor, Terra Nova Films, Inc. See page 2 for prices and ordering information.</b></p>	

**PAYMENT:**

**Order Amount**  
Up to \$50  
\$51 - \$250  
\$251 - \$500  
\$501 - \$1,000  
\$1001 - \$2000  
\$2001 - \$5000

**SHIPPING FEES VIA UPS UPS**

Ground	2 <sup>nd</sup> Day Air	Next Day Air
\$47.00	\$52.00	\$62.00
\$62.00	\$87.00	\$107.00
\$92.00	\$137.00	\$167.00
\$102.00	\$177.00	\$217.00
\$117.00	\$217.00	\$292.00
\$167.00	\$292.00	\$467.00

- You will have the option to pay by credit card (Visa, MasterCard, Discover). The materials will be shipped to you upon payment.
- You will have the option to receive an invoice. However, the **materials will not be shipped until payment is received.**

If you have any questions please contact MaineHealth at [PFHA@mainehealth.org](mailto:PFHA@mainehealth.org) or (207) 661-7120.



## ***Fear of Falling: A Matter of Balance and Exercise: It's Never Too Late DVD Set***

### **Prices and Ordering Information**

The ***Fear of Falling: A Matter of Balance*** and ***Exercise: It's Never Too Late*** DVDs are sold as one set directly from the distributor, Terra Nova Films, Inc. at a reduced rate of \$164.76 per set. This is a special price that Terra Nova Films has extended to Partnership for Healthy Aging and our Master Trainer sites.

#### **To order:**

- Please call Terra Nova Films, Inc. at **800-779-8491**.
- Ask to speak with a Customer Service Representative.
- Specify that you are ordering under the MaineHealth for discounted price.
- ***NEW \*\*\*\*Jump Drive(USB) of Fear of Falling: A Matter of Balance and Exercise: It's Never Too Late Video Set \$189.76 (New Version of videos)***

<b>ITEM</b>	<b>PRICE</b>
<i>Updated 2018 Fear of Falling: A Matter of Balance and Exercise: It's Never Too Late DVD Set</i> <b>with English and Spanish captions</b>	\$164.76 per set
<i>Updated 2018 Fear of Falling: A Matter of Balance and Exercise: It's Never Too Late DVD Set</i> <b>with Spanish captions and voice-over</b>	\$164.76 per set
<i>Updated 2018: Fear of Falling: A Matter of Balance and Exercise: It's Never Too Late DVD Set</i> <b>with Cantonese captions and voice-over</b>	\$164.76 per set
<i>Updated 2018 Fear of Falling: A Matter of Balance and Exercise: It's Never Too Late DVD Set</i> <b>with Mandarin captions and voice-over</b>	\$164.76 per set
Order any combination of 2 sets for \$250	

**Updated DVDs: A new look to the DVDs was created in 2018. Utilizing the older version of the DVDs is permissible.**

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